## SERIAL 03127 - RFP FLEET MANAGEMENT CONSULTING SERVICES (NIGP 95841)

# **CONTRACT PERIOD THROUGH DECEMBER 31, 2004**

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for FLEET MANAGEMENT CONSULTING SERVICES (NIGP 95841)

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **December 04, 2003.** 

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director Materials Management

SD/mm Attach

Copy to: Clerk of the Board

Daren Franks, OMB Kenneth Proksa, OMB

Sharon Tohtsoni, Materials Management

# CONTRACT FLEET MANAGEMENT CONSULTING SERVICES

This Contract is entered into this 4TH day of December 2003 by and between Maricopa County ("County"), a political subdivision of the State of Arizona, and BUCHER, WILLIS & RATLIFF CORPORATION DBA (ECLIPSE), a Missouri corporation ("Contractor") for the purchase of Fleet Management Services.

#### 1.0 TERM

- 1.1 This Contract is for a term of one (1) year, beginning on the 1st day of January 2004 and ending the 31st day of December 2004.
- 1.2 The County may, at its option and with the agreement of the Contractor, extend the period of this Contract for additional one (1) year terms up to a maximum of Four (4) additional terms. The County shall notify the Contractor in writing of its intent to extend the Contract period at least thirty (30) calendar days before the expiration of the original contract period, or any additional term thereafter.

#### 2.0 PAYMENT

- 2.1 As consideration for performance of the duties described herein, County shall pay Contractor the sum stated in Final Pricing, attached hereto and incorporated herein as Exhibit "A."
- 2.2 Payment under this Contract shall be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the purchase order. Invoices shall contain the following information: purchase order number, contract number, description of services and price.

## 3.0 DUTIES

- 3.1 The Contractor shall perform all duties stated in the Agreed Scope of Work, attached hereto and incorporated herein as Exhibit "B."
- 3.2 Contractor shall perform services at the location(s) and time(s) stated in Exhibit "B".

# 4.0 TERMS & CONDITIONS

#### 4.1 INDEMNIFICATION AND INSURANCE:

## 4.1.1 Indemnification.

To the fullest extent permitted by law, Contractor shall indemnify, and hold harmless the County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees and costs, relating to the consultant's negligent performance of professional services under this Contract.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

## 4.1.2 <u>Insurance Requirements</u>.

Contractor, at its own expense, shall purchase and maintain the herein stipulated minimum insurance with companies duly licensed, possessing a current A.M. Best, Inc. Rating of B++6, or approved unlicensed companies in the State of Arizona with policies and forms satisfactory to the County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of the County, constitute a material breach of this Contract.

The Contractor's insurance shall be primary insurance as respects the County, and any insurance or self-insurance maintained by the County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect the County.

The Contractor shall be solely responsible for the deductible and/or self-insured retention and the County, at its option, may require the Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

The County reserves the right to request and to receive, within ten (10) working days, certified copies of any or all of the herein required insurance policies and/or endorsements. The County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of the County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name the County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The insurance policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against the County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

4.1.2.1 Commercial General Liability. CONTRACTOR shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision, which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

4.1.2.2 <u>Automobile Liability</u>. Contractor shall maintain Automobile Liability insurance with an individual single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to Contractor's vehicles

(whether owned, hired, non-owned), assigned to or used in the performance of this Contract.

4.1.2.3 <u>Workers' Compensation</u>. The Contractor shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$1,000,000 for each accident, \$1,000,000 disease for each employee, and \$1,000,000 disease policy limit.

If any work is subcontracted, the Contractor will require Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of the Contractor.

## 4.1.3 Certificates of Insurance.

4.1.3.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. BY SIGNING THE AGREEMENT PAGE, THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to the County fifteen (15) days before the expiration date.

## 4.1.4 <u>Cancellation and Expiration Notice.</u>

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

#### 4.2 NOTICES:

All notices given pursuant to the terms of this Contract shall be addressed to:

For County:

Maricopa County Department of Materials Management Attn: Director of Purchasing 320 West Lincoln Street Phoenix, Arizona

For Contractor:

BUCHER, WILLIS & RATLIFF CORPORATION DBA (ECLIPSE)

Attn: Roger Thompson 7920 Ward Parkway Kansas City, MO. 64114

## 4.3 REQUIREMENTS CONTRACT:

Contractor signifies its understanding and agreement by signing this document, that this Contract is a requirements contract. This Contract does not guarantee any purchases will be made.

#### 4.4 ESCALATION:

Any requests for reasonable price adjustments must be submitted thirty (30) days before the Contract expiration date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Producer Price Index or by performing a market survey.

#### 4.5 TERMINATION:

County may unconditionally terminate this Contract for convenience by providing thirty (30) calendar days advance notice to the Contractor.

County may terminate this Contract if Contractor fails to pay any charge when due or fails to perform or observe any other material term or condition of the Contract, and such failure continues for more than ten (10) days after receipt of written notice of such failure from County, or if Contractor becomes insolvent or generally fails to pay its debts as they mature.

#### 4.6 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

# 4.7 OFFSET FOR DAMAGES;

In addition to all other remedies at law or equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

## 4.8 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete products and/or services provided under this Contract. If a requirement is deleted, payment to the Contractor will be reduced proportionately to the amount of service reduced in accordance with the proposal price. If additional services and/or products are required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

#### 4.9 SUBCONTRACTING:

The Contractor may not assign this Contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County, which shall not be unreasonably withheld. All correspondence authorizing subcontracting must reference the Proposal Serial Number and identify the job project.

#### 4.10 AMENDMENTS:

All amendments to this Contract must be in writing and signed by both parties.

#### 4.11 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions

which could be more than five (5) years, whichever is longer. The County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

#### 4.12 AUDIT DISALLOWANCES:

If at any time County determines that a cost for which payment has been made is a disallowed cost, such as overpayment, County shall notify the Contractor in writing of the disallowance. County shall also state the means of correction, which may be but shall not be limited to adjustment of any future claim submitted by the Contractor by the amount of the disallowance, or to require repayment of the disallowed amount by the Contractor.

#### 4.13 VALIDITY:

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of this Contract.

#### 4.14 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as provided by law. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

## 4.15 INTEGRATION

This Contract represents the entire and integrated agreement between the parties and supersedes all prior negotiations, proposals, proposals, communications, understandings, representations, or agreements, whether oral or written, express or implied.

IN WITNESS WHEREOF, this Contract is executed on the date set for	rth above.
CONTRACTOR	
BUCHER, WILLIS & RATLIFF DBA (ECLIPSE)	
<u></u>	
AUTHORIZED SIGNATURE	
Ron A. Williamson	
Executive Vice President	
ATTESTED	
BUCHER, WILLIS & RATLIFF CORPORATION DBA (ECLIPSE)	
Roger Thompson	
7920 Ward Parkway	
Kansas City, MO. 64114	
DATE	
MARICORA COUNTY	
MARICOPA COUNTY	
BY:	
DIRECTOR OF MATERIALS MANAGEMENT	DATE
APPROVED AS TO FORM:	
MARICOPA COUNTY ATTORNEY	DATE

SERIAL 03127-RFP EXHIBIT A PRICING SHEET COMMODITY CODE P089514, NIGP CLASS CODE 95841, BLANKET ORDER NUMBER B0600922 BUCHER, WILLIS & RATLIFF CORPORATION (ECLIPSE) BIDDER NAME: F.I.D./VENDOR #: 481167542 7920 WARD PARKWAY BIDDER ADDRESS: P.O. ADDRESS: **SAME** 816-363-2696 BIDDER PHONE #: BIDDER FAX #: 816-363-0027 COMPANY WEB SITE: WWW.BWRCORP.COM ROGER THOMPSON COMPANY CONTACT (REP): E-MAIL ADDRESS (REP): RTHOMPSON@MINDSPRING.COM WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: \_X\_\_ YES \_\_\_\_\_ NO OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: \_\_\_X\_YES \_\_\_\_\_ NO **PAYMENT TERMS:** NET 30 X 1.0 PRICING: 190.00 1.1 PRINCIPALS HOURLY RATE 1.1.1 PROJECT DIRECTOR 180.00 1.2 PROJECT MANAGER HOURLY RATE 120.00 1.2.1 CPA 140.00 1.2.2 LEAD ANALYST 110.00 1.3 SUPPORT PERSONNEL HOURLY RATE 60.00 1.4 TRAVEL COSTS \$ 12,758.00 (All travel must be at the lowest fare or room rate available an be pre approved by the County) 1.5 TOTAL PROJECT NOT TO EXCEED PRICE \$ 92,498.00 1.6 PROJECT HOUR BREAKDOWN BASED ON NOT TO EXCEED PRICE 686 HOURS

EXHIBIT "B" 03127																										
Equipment Se	rvice Con	sult	an	t Pr	oje	ect	Ex	кре	cta	tio	ns a	& T	ime	elin	е											
Issue	ESTIMATED													٧	Vee	k										
	HOURS	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18 1	19	20	21 2	22	23 2	24	25 26
Develop Management Templates	BY TASK																									
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS																										
1. Prepare an Issues Log																										
2. Prepare a Change Control log																										
Assess Management Structure & Effectiveness	14																									
1. Department structure																										
2. Management staffing levels																										
3. Supervisor span of control																									$\perp$	
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS																										
Recommendation regarding Department organization structure & evaluation of management																										
staffing levels versus appropriate benchmarks																									$\perp$	
2. High level relationship chart & context chart for Department																										
Assess Parts Program Effectiveness	16	6																								
1. Evaluate current inventory trends, size, composition & performance																										
Determine whether management of inventory appropriate for fleet utilizing appropriate parts inventory,																										
performance measures outlined in P 3.10.4-9 of proposal																									$\dashv$	
3. Evaluate cost/benefit of outsourcing parts function to private vendor																									$\dashv$	
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																									$\perp$	
Report on effectiveness of current parts program     recommendations for improvement																										
2. Cost analysis & recommendation on continuing Parts function in-house or outsourcing																										
Assess Financial Structure & Efficiency	34	ŀ																								
Evaluate Department charge-back rate structure and rate development methodology:																										
a) Identify all direct & indirect costs, including fixed asset depreciation & determine if existing rate fully-burdened																										
b) Evaluate current parts markup against appropriate benchmarks																										
c) Evaluate fuel percentage markup against appropriate benchmarks																									$\bot$	
d) Evaluate cost allocation methodology to Department lines of business																									$\bot$	
e) Review Department billing cycle																									$\perp$	
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS																										

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Report delineating findings & recommendations for above items 1.a) through e), including cost												
analysis, specific breakdown of factors which are attributable to Department's current deficit												
2. Evaluate & project impact of FY 2004 Agenda Item ( C-74-04-001-8-00) on FY 2004 budget deficit												
Assess Use & Deployment of Staff & Resources	24											
Assess existing ES facility space relative to direct staff productivity												
Evaluate deployment/productivity of staff at Durango and outlying locations												
Evaluate direct service staffing levels measured against vehicle equivalency (VE) units of fleet												
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS												
Written report delineating existing productivity levels based upon 2,080 hr. year, subtracting												
appropriate holidays, vacation, sick leave, in-service time, prep/cleanup, etc.												
Assess Administrative & Service Related Technology Program	12											
Assess Department's current use of FASTER to determine whether producing appropriate reports												
& utilizing information to make informed decisions												
2. Assess other technologies utilized by Department												
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS												
Report identifying whether important elements of FASTER are being utilized to												
measure productivity & whether information is being used to make decisions on Department												
operation, staffing, budget												
Breakdown of those reports currently being produced by FASTER and used by the Department,												
those reports capable of production by FASTER and recommendations about which should be												
produced & utilized by Department												
Identify Relevant Performance Measures	48											
Evaluate existing Department performance measures     utilized in County Managing for Results program												
Evaluate Department internal performance measures to determine if they are utilized to make												
decisions on Department operation. Included would be mechanic productivity/accountability,												
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS												
Recommendations for MfR to better measure     Department performance												
Recommendations for internal performance measures which should be maintained												

& utilized to ensure effective, efficient delivery of services				1				<u> </u>				
Assess Department's Performance Against Needs of Users	18											
	10											
Review County user customer satisfaction survey data for Department     Interview key users to obtain feedback on quality.		-		-	_					_		
responsiveness & cost of service by Department												
Evaluate customer scheduling of PM's by major users												
& determine percentage on time					_							
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS												
Report identifying key concerns of Departments     & whether valid												
Percentage of vehicles by Department brought in on time for PM in past calendar year												
3. Evaluation of communication level between Department & users												
Assess Vehicle Replacement Program	48											
Evaluate current County vehicle replacement program guidelines												
2. Review age/miles of County fleet												
Review actual vehicle replacement for past 5 years against program & determine differences												
Identify additional cost to Department/County     (staffing, facility, vehicle downtime, spare vehicle needs, repairs, etc.)												
(if any), associated with existing criteria and/or not following program												
Evaluate other vehicle replacement funding options including lease, lease-purchase, charge-back fee												
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS												
Recommendation regarding a stable, systematic vehicle replacement program for County												
with financial impact to County & ramifications for Department												
Recommendations & costs associated with lease     & lease-purchasing of certain types of vehicles												
Recommendations associated with a charge-back program to Departments to underwrite												
& spread replacement costs												
4. For cash purchase option, evaluate other funding options ie: sinking fund, etc.												
Assess Repair Program Effectiveness	20											
Review work orders, FASTER reports to collect actual maintenance activity & costs												
Determine whether Department measuring appropriate data to accurately determine performance levels												
Compare performance indicators, with appropriate industry benchmarks, specifically tailored to accommodate												
ES functional & facility constraints												
Evaluate warranty management & whether Dept. processes for tracking levels of warranty coverage, identifying covered repairs												

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are adequate & that vendor bears appropriate repair costs		$\perp$														
Evaluate work scheduling, assignment & control, quality assurance, road calls & field service, customer																
communication & feedback mechanisms																
6. Evaluate use of outsourcing versus in-house services																
Evaluate repair turnaround time, including length of time vehicles awaiting repairs																
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																
Report on effectiveness (strengths/weaknesses)     in existing repair program																
Recommendations on appropriate benchmarks/ measurements to evaluate program effectiveness																
Recommendations on appropriate direct service staffing levels to provide adequate customer service																
Assess Value of County Fleet	12															
Review Department & Finance records to determine value, depreciation of existing County fleet																
Determine existing value of County fleet using original purchase price, fleet depreciation & projected salvage																
values based on recent experience																
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																
Report identifying existing fleet value																
Assess Department Against Appropriate Industry Benchmarks																
Billable hours per year	10															
a) Evaluate number of direct labor hours charged to work orders compared to appropriate benchmarks																
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																
Findings & recommendations on appropriate     Department benchmark for annual budget purposes																
2. Hourly billing rates	14															
a) Assess current Department hourly billing rate factoring direct & indirect costs																
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																
Compare rates to local Maricopa County shops & against industry standards & a recommendation																
for appropriate rate																
3. Scheduled versus unscheduled repairs	10															
a) Review amount of scheduled versus unscheduled repairs, determine balance																
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS																
Make associated recommendation on appropriate balance of repairs																
4. Rework rates	4												1			

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a) Evaluate existing rework rates for Department													
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS													
Compare existing rework rate against appropriate industry benchmarks, make recommendation													
5. Scheduling	8												
a) Review Department processes for scheduling work including notifications to affected customer, prioritizing work, service													
writing, assigning work, outsourcing, customer convenience,													
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS													
Recommendations for improvements including viability     of customer on-site work, swing/night shift(s)													
6. Safety Program Impact of light duty (staff)	12												
a) Review current Department safety program including Workers     Compensation claims light duty practice/frequency												1	
b) Evaluate Light Duty program													
Deliverables: PRELIMINARY FINDINGS & BENCHMARKS													
Recommendation on safety program and light duty policy     & procedure to minimize work disruption													
Assess PM Program & It's Effectiveness	10												
Evaluate Department PM program including policy, turnaround time for various PM levels, scheduling,													
documentation, follow-up mechanisms, compliance rate versus industry benchmarks, consequences for												1	
customer failure to bring vehicle in for timely PM													
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS													
Report existing VE. Determine existing direct service staff productivity ie: avg. turnaround time for													
A, B, C, PM's against appropriate benchmarks													
2. Recommendations for PM program improvements													
Assess Cost Effectiveness of Department	52												
Review Department operation to determine cost effectiveness of components													
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS													
Report on components that are not cost effective against appropriate industry benchmarks													
& provide recommendations													
Evaluate Outsourcing & Managed Competition Options including Costs	70												
Evaluate potential for outsourcing & managed competition all or a portion of Department operation													
a) Consider financial ramifications including transition costs,     customer service potential, staff impact, long term costs/savings												$\perp$	
Deliverable: PRELIMINARY FINDINGS & BENCHMARKS												$\perp$	

1. Recommendation complete with financial data of pros/												
cons of outsourcing or managed competition												
for all or a portion of Department												
Develop Recommendations & Alternatives	84											
Deliverable: FINAL RECOMMENDATIONS, FINDINGS AND BENCHMARKS												
Develop specific findings & recommendations     with regard to items noted above												
Ensure findings supported by detailed documentation     & where appropriate, costs												
If alternatives exist clearly identify them and list advantages     & disadvantages of each with a recommendation												
of preferred option												
Prepare Draft Report	92											
Deliverable:												
Include 8 hard copies including 1 camera ready,     1 electronic copy of preliminary report for review												
by County												
2. Incorporate any changes suggested by County in final report												
County Review	0											
Provide One Formal Presentation	74											
Deliverable:												
Provide one formal presentation to County officials based upon final report. Presentation to be												
utilizing PowerPoint software												
Final Report												
Note: Any reference to "Benchmarking" in above, is defined as comparisons to other public sector												
jurisdiction equipment services programs, or industry standards, adjusted for scope, size and												
environment of Maricopa County Equipment Services Department.  Factors to include County												
policies/procedures, existing ES facilities, work force composition.												
	686											

# ECLIPSE, 7920 WARD PARKWAY #100, KANSAS CITY, MO 64114

PRICING SHEET P08-9514/B0600922/NIGP 95841

Terms: NET 30

Federal Tax ID Number: 48-1167542

Vendor Number: 481167542 A

Telephone Number: 816/363-2696

Fax Number: 816/363-0027

Contact Person: Roger Thompson

E-mail Address: <a href="mailto:rthompson@mindspring.com">rthompson@mindspring.com</a>

Company Web Site: <u>www.bwrcorp.com</u>

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2004**.